

GORDON T LONG

Advanced Technical Analysis







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Retirement
Fund

"Expect the best. Prepare for the worst. Capitalize on what comes."

AGENDA

LIQUIDITY v CREDIT v DEBT

- They Are Different,
- Too Many \$\$'s, Too Few Goods

CREDIT GROWTH

- The 2% Credit Growth Metric
- Where Will It Come From?

REVERSING WEALTH EFFECT

- The Fed Will Break Something!
- Inflation & PE Compression

STAGFLATION COMETH

- Recessions are Deflationary
- The Event Horizon

CONCLUSIONS

Scarcity, Disruptions and Commodities



WHAT MAKES MARKETS REVERSE?



BUSINESS CHANGES!

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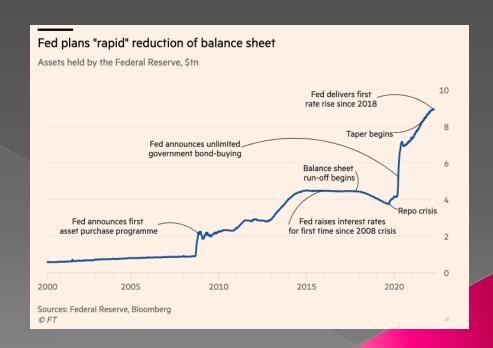
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Central Banks



Money Supply



Plan to Shrink Charge More **CREDIT**

Banks



Lending



Collateral
Risk – Credit Rating

DEBT

======

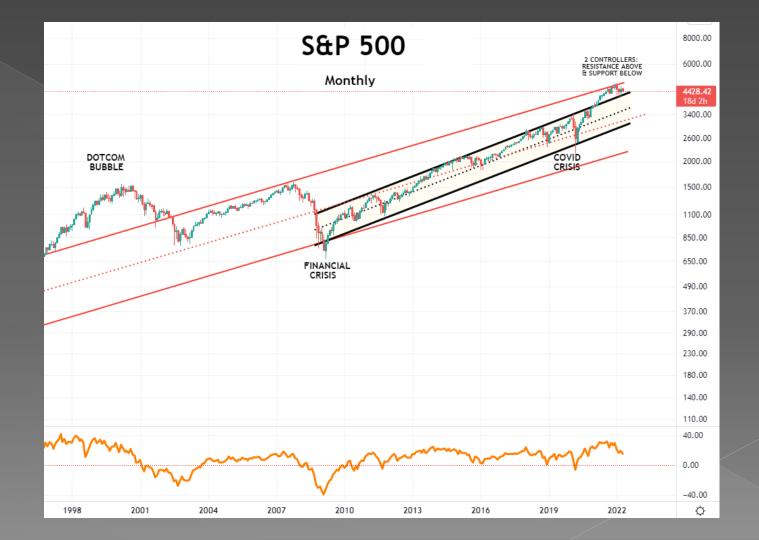
Consumers



Borrowing



Need / Desire Ability to Pay



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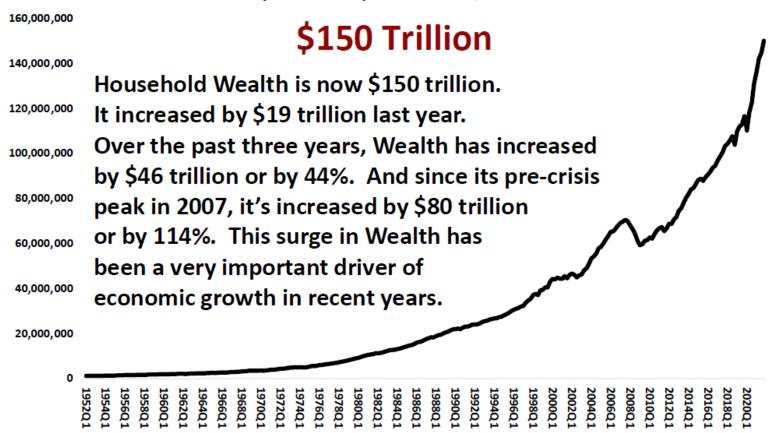
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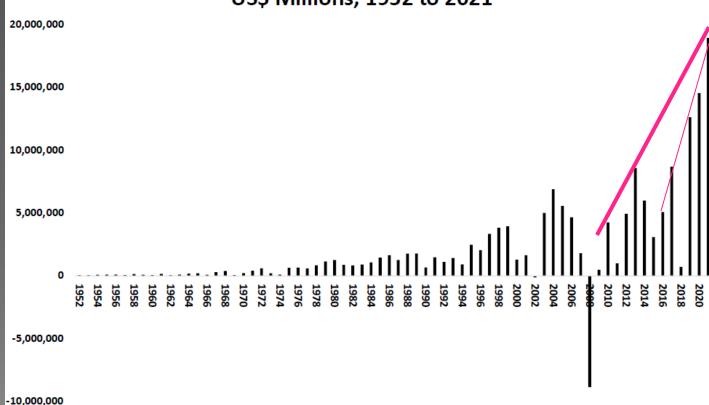
Scarcity, Disruptions and Commodities



Household Sector Net Worth US\$ Millions, 1952 to Q4 2021



Household Net Worth, Annual Dollar Change US\$ Millions, 1952 to 2021



The number in RED is the largest of the three years.

2019 \$12.6 trillion 2020 \$14.6 trillion 2021 \$19.0 trillion

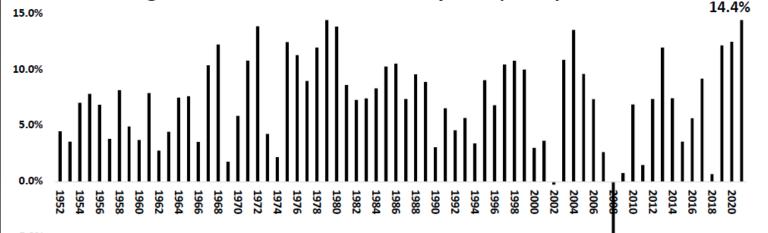
Household Net Worth, Annual % Change 1952 to 2021

The 14.4% increase in Net Worth in 2021 matched the highest increase in the last 70 years (1979).

2019: 12.1%

2020: 12.5%





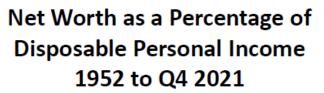
-5.0%

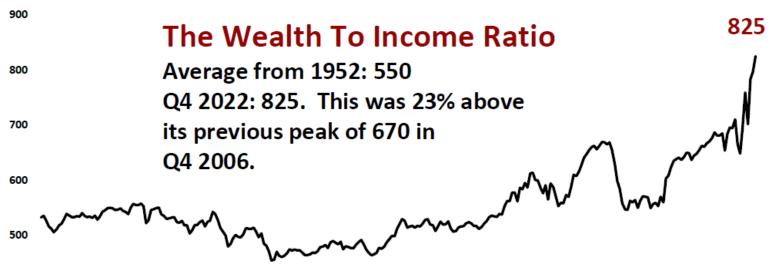
20.0%

The average annual increase since 1952 has been 7.1%. So, the increase in 2021 was double the average.

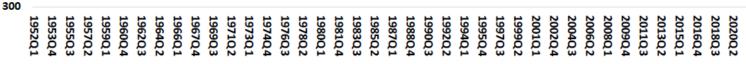
-15.0%

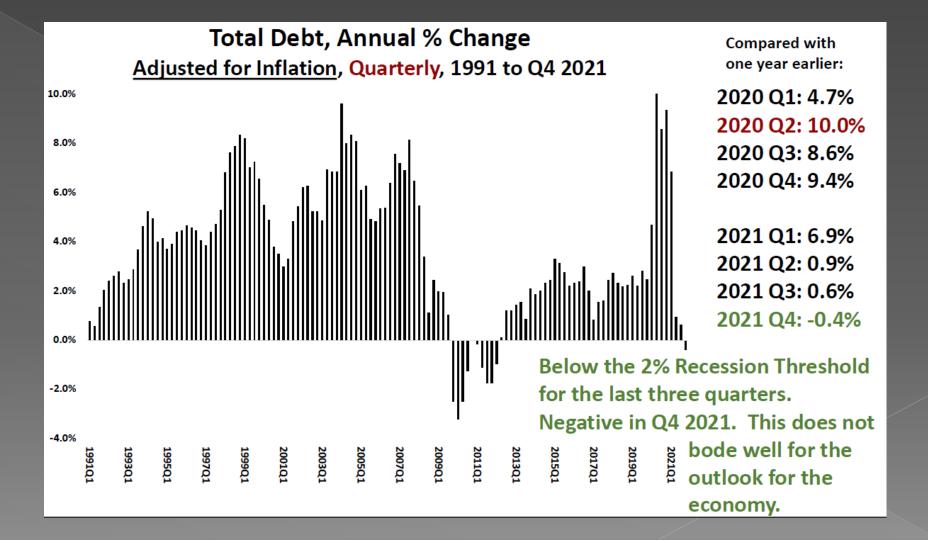
-10.0%





Wealth has surged as interest rates fell and because of Quantitative Easing.
Asset prices are very vulnerable to higher rates and Quantitative Tightening!





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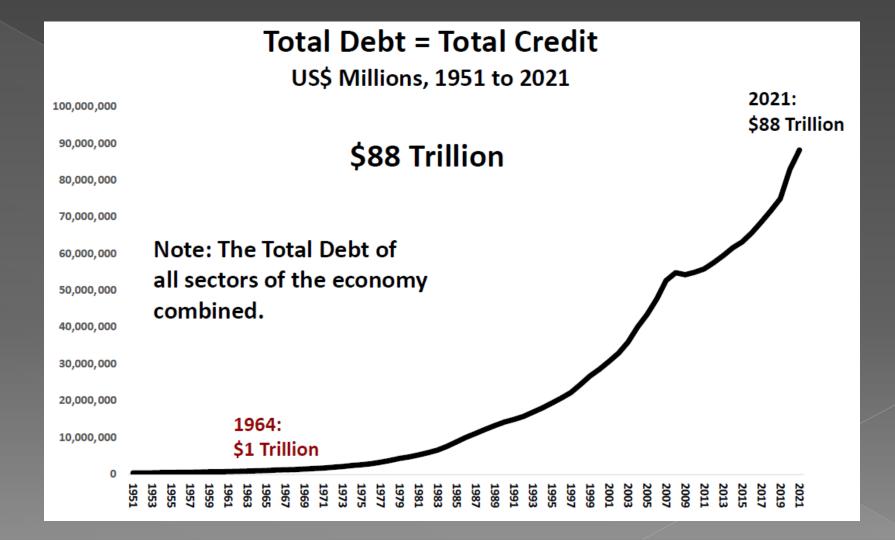
Scarcity, Disruptions and Commodities

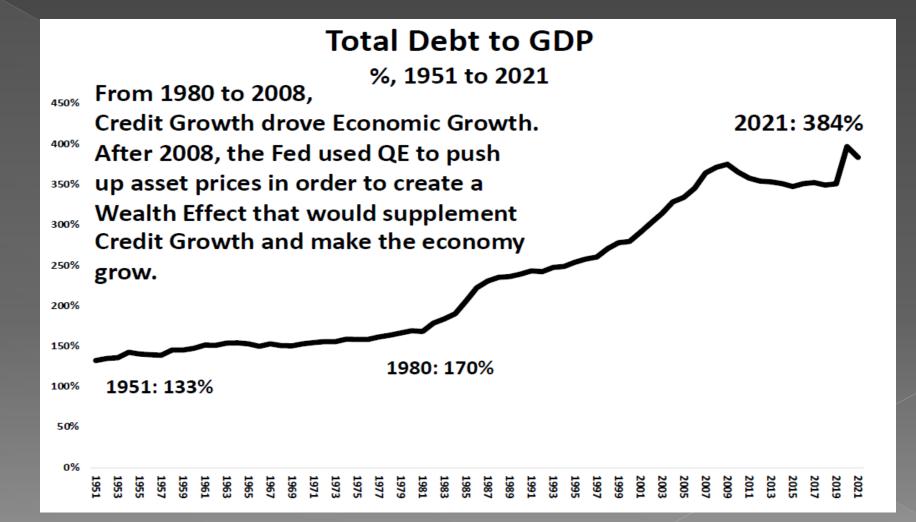


SUSTAINING & GROWING CURRENT CREDIT GROWTH??

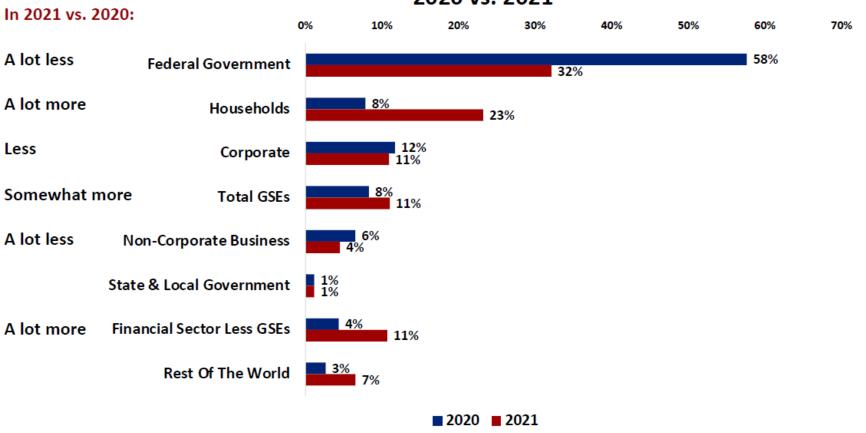
BANKS ARE OUT OF ADDITIONAL NEW, VIABLE LENDERS







Percent Contribution To The Increase In Total Debt 2020 vs. 2021



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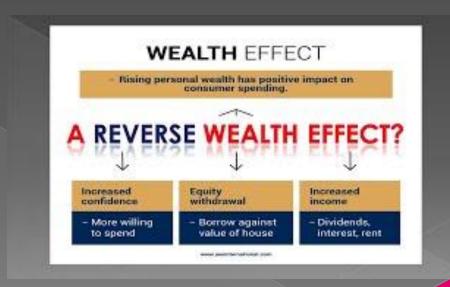
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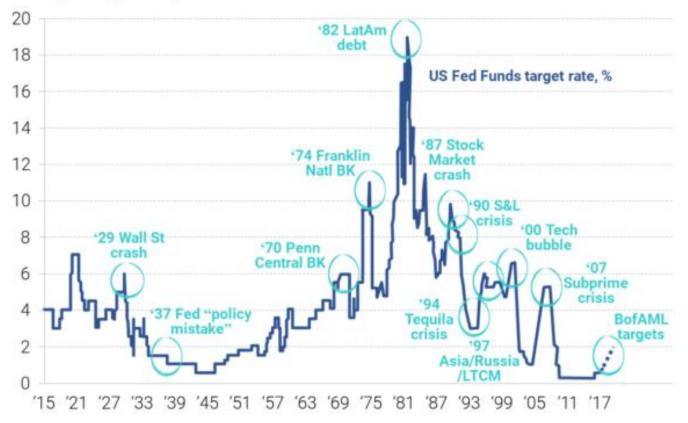
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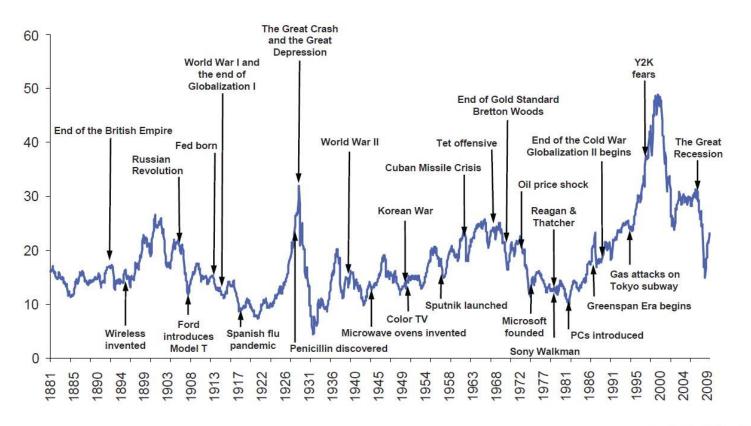






Source: Palisade Research, BofA Merrill Lynch Global Investment Strategy, Global Financial Data

Exhibit 6: The Only Constant Is Change! The Graham & Dodd P/E for the S&P 500



ZealLLC.com		Q4'21 SPX		Top-	25 Co	mpor	nent Companies' Fun			Fund	damentals		SPX Final		4766	26.9%
**		•	US\$b		US\$b		_		of 3.9.2022)		TTM		US\$b		US\$b	
ļ		SPX	MCap	YoY	Sales	YoY	Earn.	YoY	SBBs	YoY	P/E	YoY	Divid.	YoY	OCFs	YoY
-	AAPL	6.80%	\$2,924	29%	\$123.9	11%	\$34.6	20%	\$20.5	-17%	31.8x	-22%	\$3.7	3.3%	\$47.0	21%
-	MSFT	5.93%	\$2,548	52%	\$51.7	20%	\$18.8	21%	\$7.4	14%	38.0x	6.2%	\$4.7	10%	\$14.5	16%
+1	GOOGL	4.51%	\$1,940	65%	\$75.3	32%	\$20.6	36%	\$13.5	70%	28.1x	-16%	\$0.0		\$24.9	10%
-1	AMZN	3.98%	\$1,711	3.8%	\$137.4	9.4%	\$14.3	98%	\$0.0		66.0x	-31%	\$0.0		\$22.1	-27%
+1	TSLA	2.50%	\$1,075	63%	\$17.7	65%	\$2.3	760%	\$0.0		348.3x	-74%	\$0.0		\$4.6	52%
-1	FB	2.23%	\$958	24%	\$33.7	20%	\$10.3	-8.3%	\$20.1	941%	24.6x	-20%	\$0.0		\$18.1	29%
+9	NVDA	1.71%	\$737	127%	\$7.6	53%	\$3.0	106%	\$0.0		91.2x	6.1%	\$0.1	1.0%	\$3.0	47%
-1	BRK-B	1.56%	\$672	25%	\$71.8	12%	\$39.6	11%	\$6.9	-24%	8.1x	-48%	\$0.0		\$7.8	-26%
+6	UNH	1.10%	\$475	45%	\$73.7	13%	\$4.1	84%	\$1.1	-39%	31.3x	58%	\$1.4	15%	\$3.2	-47%
-2	V	1.10%	\$474	-1.6%	\$7.1	24%	\$4.0	27%	\$4.1	129%	38.7x	-13%	\$0.8	15%	\$4.2	20%
-	JPM	1.09%	\$469	23%	\$29.3	0.1%	\$10.4	-14%	\$2.1		10.0x	-39%	\$3.4	7.9%	\$85.1	
-3	JNJ	1.05%	\$454	10%	\$24.8	10%	\$4.7	172%	\$1.0	210%	25.8x	4.9%	\$2.8	5.0%	\$5.7	-31%
+4	HD	1.00%	\$428	50%	\$35.7	11%	\$3.4	17%	\$4.4		27.4x	19%	\$1.7	6.6%	\$3.2	124%
-4	WMT	0.92%	\$397	-2.6%	\$152.9	0.5%	\$3.6		\$2.4	68%	50.4x	142%	\$1.5	-0.6%	\$7.9	-40%
-2	PG	0.92%	\$394	15%	\$21.0	6.1%	\$4.2	9.6%	\$4.8	58%	29.8x	13%	\$2.2	7.2%	\$5.1	-5.6%
+3	BAC	0.85%	\$364	41%	\$22.1	9.8%	\$7.0	28%	\$7.5	276496	13.3x	-9.7%	\$2.0	7.5%	\$44.7	109%
-5	MA	0.82%	\$354	-0.1%	\$5.2	27%	\$2.4	33%	\$1.3	24%	44.4x	-17%	\$0.4	8.8%	\$3.2	42%
+8	PFE	0.76%	\$328	61%	\$23.6	297%	\$3.4	471%	\$0.0		16.7x	-30%	\$2.2	3.6%	\$5.9	5.1%
-5	DIS	0.66%	\$283	-13%	\$21.8	34%	\$1.1	6394%	\$0.0		142.5x		\$0.0		-\$0.2	
+17	AVGO	0.64%	\$275	55%	\$7.7	16%	\$2.4	84%	\$2.7		44.3x	-35%	\$1.8	14%	\$3.5	12%
-	ADBE	0.63%	\$271	14%	\$4.1	20%	\$1.2	-45%	\$1.0	18%	56.9x	24%	\$0.0		\$2.0	15%
+2	NFLX	0.63%	\$271	17%	\$7.7	16%	\$0.6	12%	\$0.0		55.2x	-35%	\$0.0		-\$0.4	
+11	CSCO	0.62%	\$268	43%	\$12.7	6.4%	\$3.0	17%	\$4.8	528%	23.7x	31%	\$1.5	1.3%	\$2.5	-17%
+20	LLY	0.62%	\$265	66%	\$8.0	7.5%	\$1.7	-18%	\$0.8		42.3x	55%	\$0.8	15%	\$2.2	19%
-	NKE	0.62%	\$265	19%	\$11.4	1.0%	\$1.3	6.9%	\$1.0		44.0x	-45%	\$0.4	14%	\$2.8	11%
	Totals	43.3%	\$18.6t	30%	\$988.0	8.4%	\$202.1	25%	\$107.3	75%	53.3x	-45%	\$31.4	2.5%	\$192.8	-2.6%

WHAT MAKES MARKETS REVERSE?



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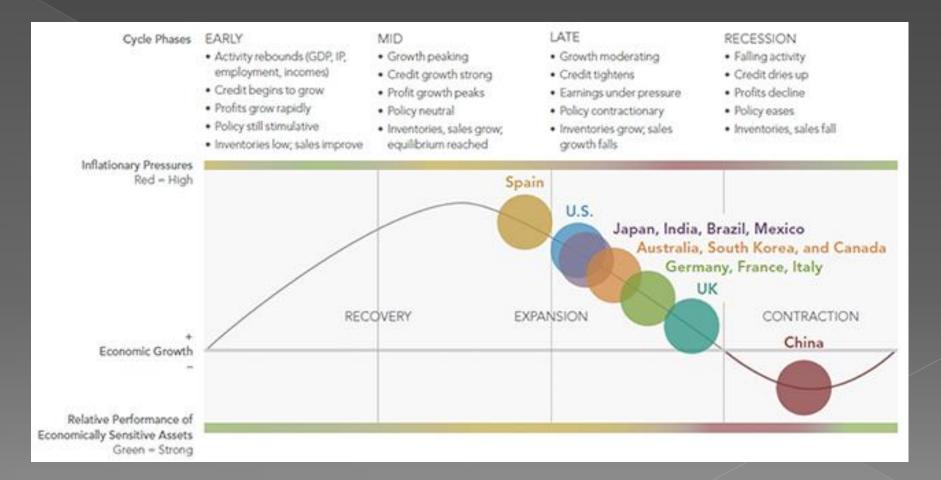
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CONCLUSIONS

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Our Warning LONGWave - 08-05-20 - AUGUST Stagflation Investing



THE BLACK HOLE OF STAGFLATION

INFLATION

The Event Horizon

We Appear To Be Here!

GROWTH

A VERY SCARY POSITION!

THE ISSUE:

TRADITIONAL KEYNESIAN THINKING

-- To Halt Inflation

You Must Raise Rates

Stop Liquidity Pumping

-- To Increase Growth

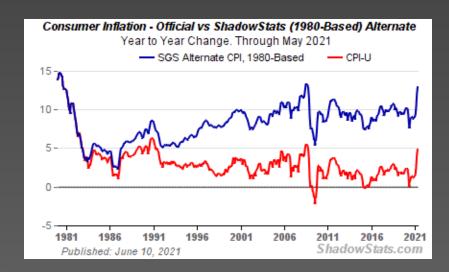
You Must Lower Rates

Increase Liquidity Pumping

INFLATION In Reality We Are Here! GROWTH

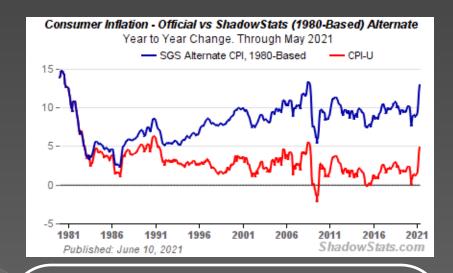
In Reality We Are Here!

GROWTH



In Reality We Are Here!

GROWTH



LONGWave: 04-07-21 – APRIL Covid Triggered Inflation

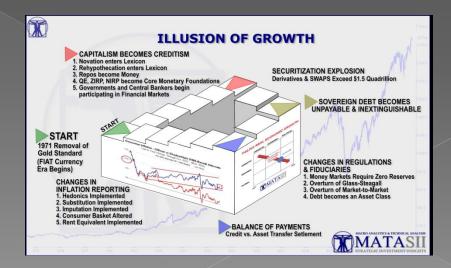
URL:

<u> https://youtu.be/_ix5EYBmYXo</u>

SLIDES: 35 MINUTES: 22

In Reality We Are Here!

GROWTH



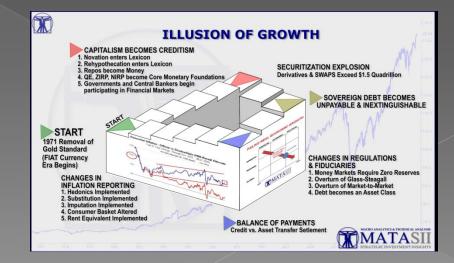
In Reality We Are Here!

GROWTH

2017 ILLUSION OF GROWTH

Download full pdf.

111 Pages



WE ARE WLL BELOW THE EVENT HORIZON!!!

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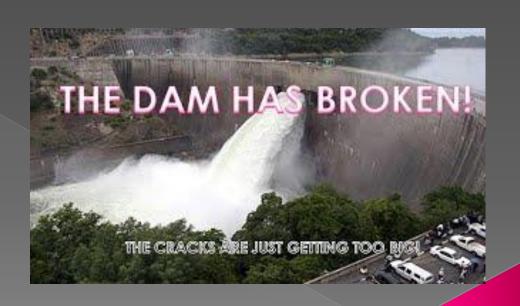
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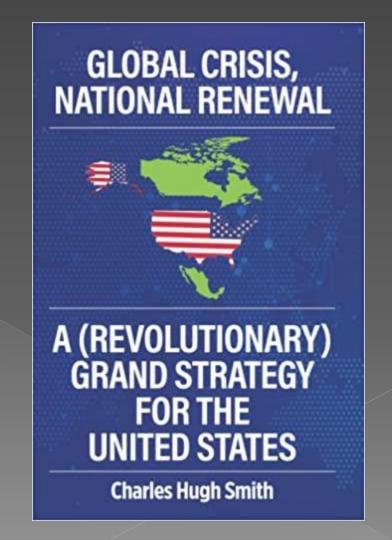
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CHANGE

- 1. Re-Balancing
- 2. De-Growth
- 3. Re-Shoring
- 4. De-Financialization
- 5. De-Globalization



EXPECTED RESULT

- Loan Defaults, Delinquencies and Bankruptcies,
- Dividend Payout reduction or temporary moratorium and an almost complete halt in Stock Buybacks,
- Increasing Pressures on Central Banks & Government Fiscal Policies to Make or Guarantee Loans or Become Lender of First and Last Resort.

A REVERSING WEALTH EFFECT

INVESTOR CONSEQUENCES

- Reduction in Investor Risk & Leverage similar to 24 months after 2008 but likely longer,
- Shift to Value and Cash Flow investing from Momentum and Growth
- Equities previously supported by Buybacks and Dividends will require Government Equity Buying discussed as Conservatorships, Temporary Guarantees or Preferred Share/Warrants to compensate tax payers



CRISIS



Danger

Opportunity

ADMINISTRATIONS CHANGE - BUT THE PRINTING NEVER DOES

DON'T WORRY, THEY WILL PRINT THE MONEY!

EVERYONE IS NOW IN PLACE & READY!!







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