

GORDON T LONG

Advanced Technical Analysis







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An America You Might Not Recognize - Nor Like!

REDUCING THE STANDARD OF LIVING

REAL DISPOSABLE INCOME
DISINFLATION DOES NOT MEAN NO INFLATION

INFLATION IN FRONT OF US – NOT BEHIND!

"DEMAND SIDE" INFLATION
"DOLLAR DECLINE" INFLATION

BEHAVIORAL REACTIONS

IDEOLOGY & PUBLIC POLICY
POOR ECONOMIC CHOICES

CONSUMERS

TRAPPED, SQUEEZED & FORCED TO STRIKE

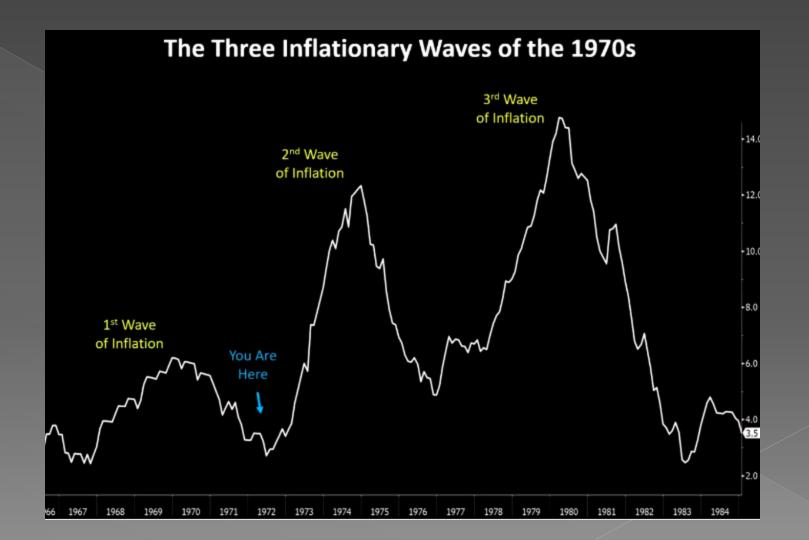
CORPORATION

REGULATORY ARBITRAGE

CONCLUSION

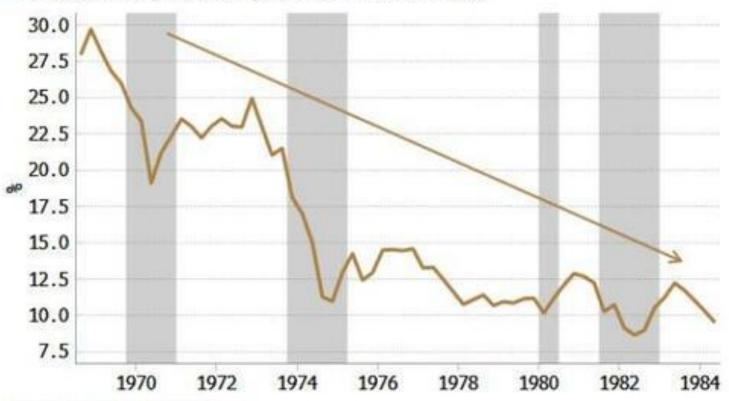
YES: ADVANCED FINANCIAL REPRESSION



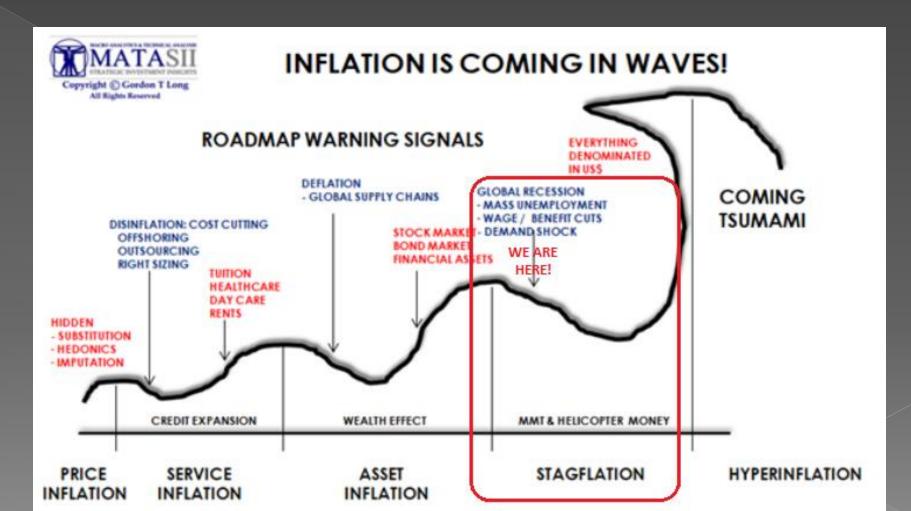


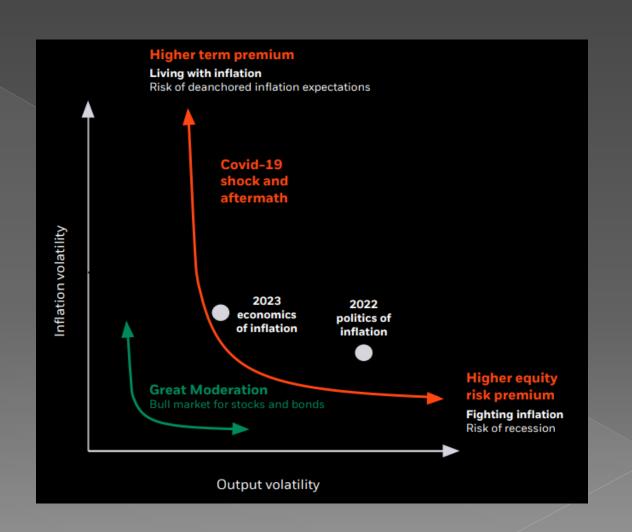
Stocks Were Spurned Through the Inflationary 1970s

-- US Household Equity Holdings as % of Financial Assets



Source: Bloomberg; Macrobond





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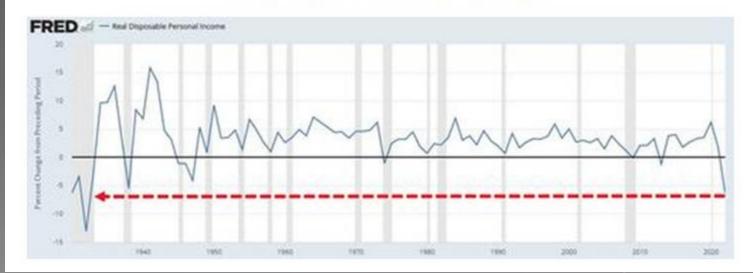


MATASII MACRO MAPS



US REAL DISPOSABLE INCOME

US Real Disposable Personal Income fell over \$1 trillion in 2022, the secondlargest percentage drop in real disposable income ever, behind only 1932, the worst year of the Great Depression



3% INFLATION TARGETING

Three percent annual inflation for ten years is a loss of purchasing power of the currency of 34%

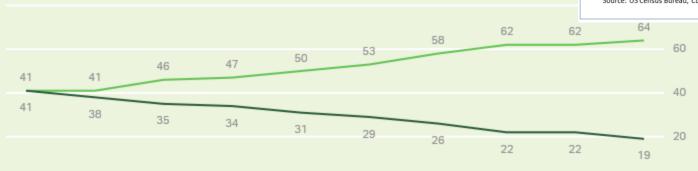
.... after what is already a disastrous inflationary environment!



There is nothing positive about rising long-term inflation expectations. It is not just the confirmation of a terrible destruction of real wages and deposit savings, but a huge incentive to maintaining the least efficient and unproductive parts of the economy. Inflation is not just a hidden tax created by bloated government spending financed with artificially created currency, it is also a hidden subsidy to obsolescence and a huge disincentive to innovation and technological transformation.



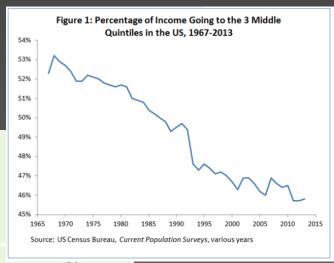
Right now, do you feel your standard of living is getting better or getting worse?



2017 data based on January-August polling

■ % Getting better ■ % Getting worse

GALLUP DAILY





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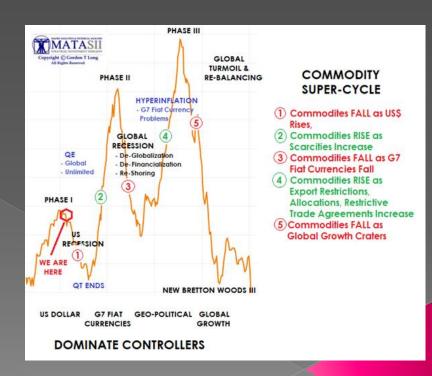
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UnderTheLens - 06 23 21 - JULY - The Great Stagflation: 70's v 20's Styles

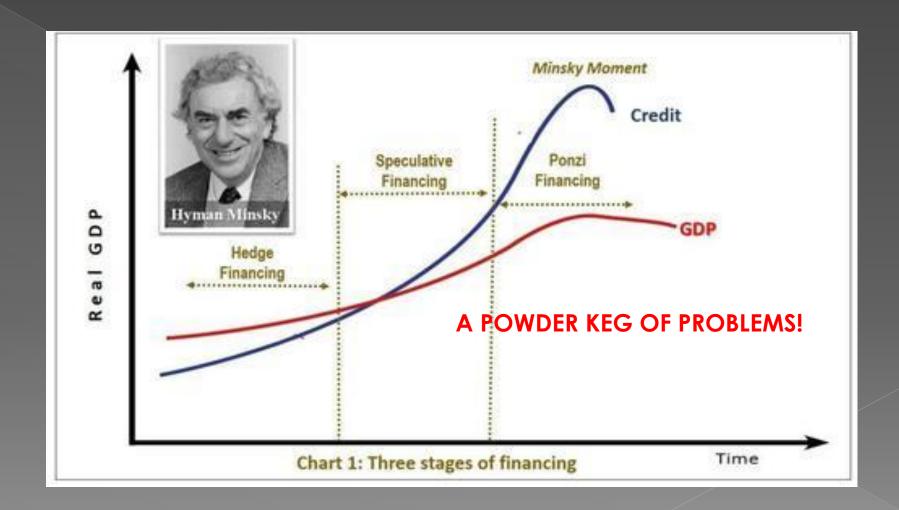


Chart 4: June CPI print likely the last for favorable YoY effect Projected paths for US headline CPI YoY

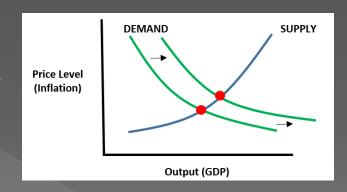


Source: BofA Global Investment Strategy, Bloomberg

BofA GLOBAL RESEARCH

DEMAND SIDE INFLATION

- The flaw in the models is the failure to understand the process by which inflation can shift from the supply side to the demand side if inflation persists long enough.
- This is a change in the psychology of consumers and plays out in behavioral responses.
- Neither the psychology nor the behavior is accounted for by standard models.
- If inflationary psychology takes hold in the general public, it can feed on itself despite recession and declining real wages.
- The models don't show this but history does. This is exactly what happened in the 1970s.
- Inflation Can Be a Stubborn Thing
- Despite three recessions in nine years, double-digit unemployment and two stock market crashes, the mid-to-late 1970s and early 1980s witnessed the highest inflation since the end of World War II. By 1981, inflation had reached 15% and interest rates were raised to 20% to combat the inflation.



STAGNATION

INFLATION

Crushes Consumer Disposable Income Reversing Wealth Effecct

DEFLATION

THE GREAT STAGFLATION

Insufficient Real Economic SURGING UNEMPLOYMENT Growth



THE BETA DROUGHT DECADE

DEBT CRISIS

DEBT CRISIS

Collateral Failure Leverage Failures

DE-DOLLARIZATION

STA GNAT ION

HYPERINFLATION

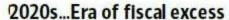
Fiat Currency

Failure

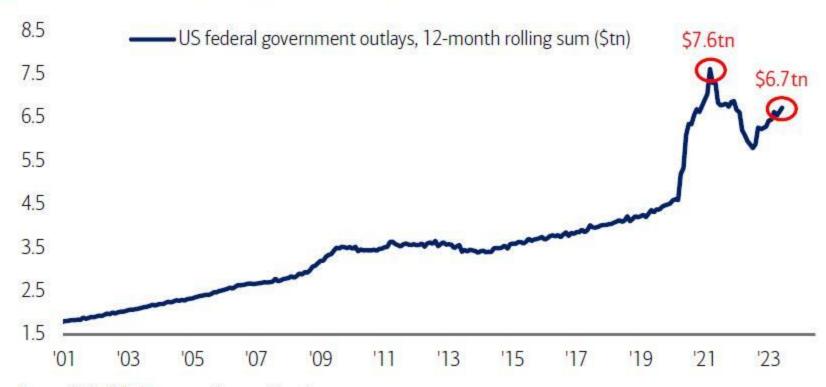


BRETTON WOODS II



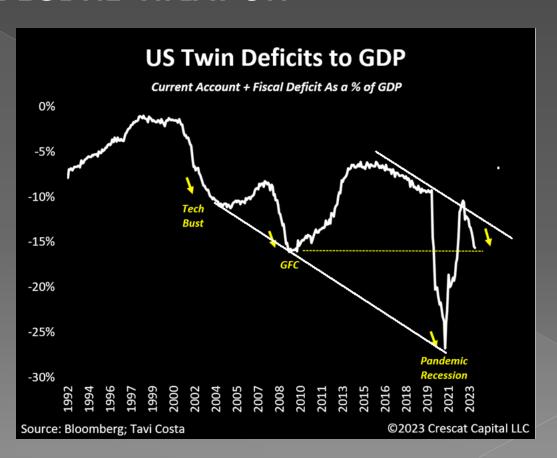


US federal government spending, 12-month rolling sum (\$tn)



Source: BofA Global Investment Strategy, Bloomberg

DOLLAR DECLINE INFLATION



DOLLAR DECLINE INFLATION

Historically follows longer term trends



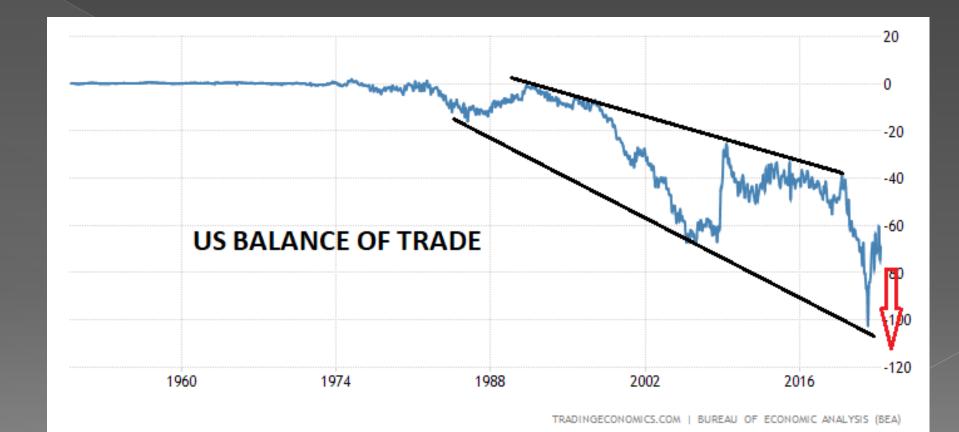
As A Consequence, We Expect The USD To Embark On A Multi-Year Uptrend

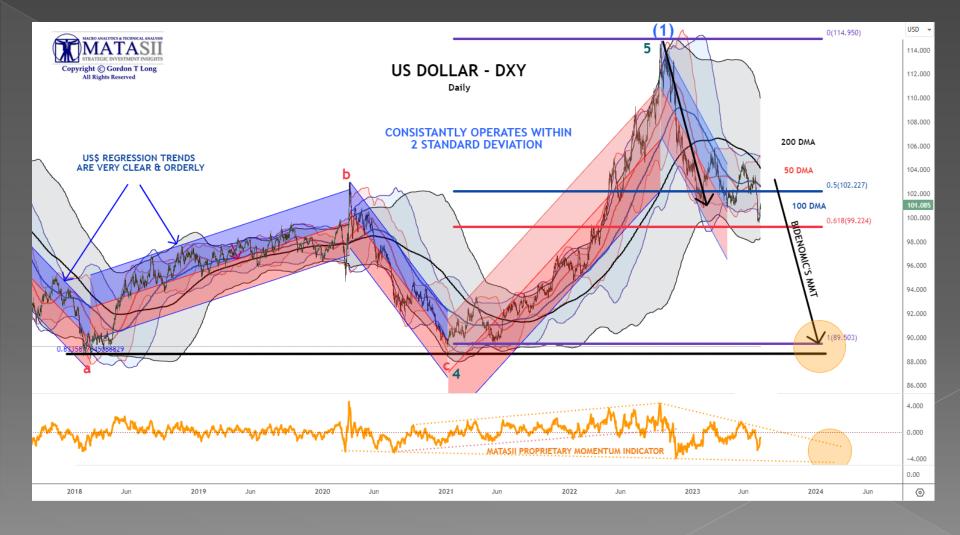


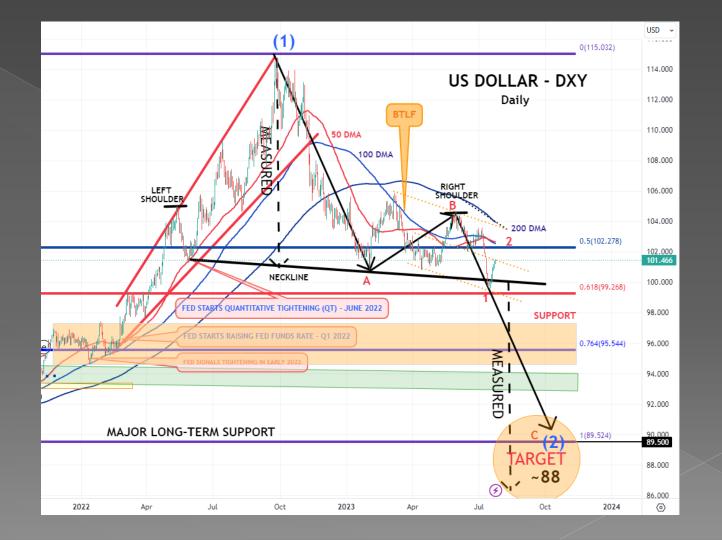
U.S. Nominal And Real Effective Exchange Rate: Dollar Follows Long-Term Cycles Lasting 6-10 Years



- The USD tends to follow long-term cycles lasting 6-10 years, e.g., the most recent clearly identifiable trend
 was the 9-year downtrend that began in 2002 and ended in 2011
- We expect the USD has now entered a sustained multi year uptrend driven by:
 - Superior US growth which should also support the rotation from bonds to equities
 - Economic and monetary policy experimentation in Japan (Abenomics), highlights the scope that central banks outside of the US have to weaken their currencies against the dollar
 - China rebalancing away from investment provides downside risks for China-linked currencies (AUD, CAD)
- By 2015, we expect EUR/USD to reach 1.10, USD/JPY 115 and AUD/USD 0.85. Most EM FX will weaken







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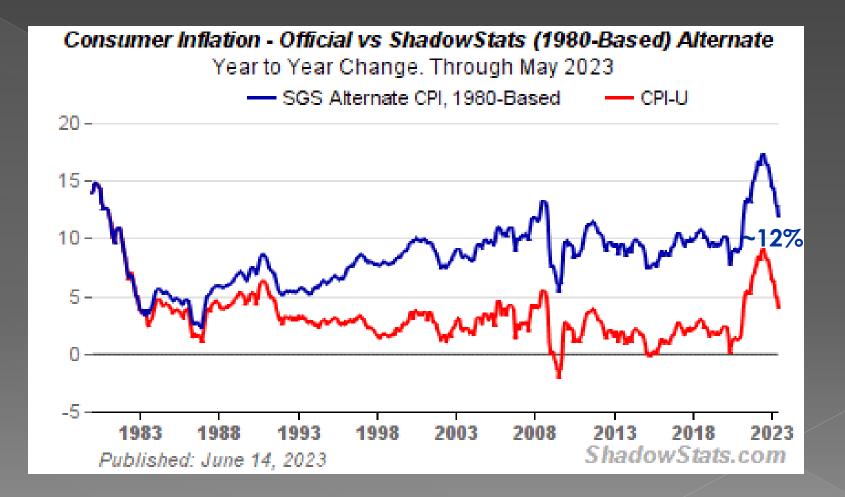
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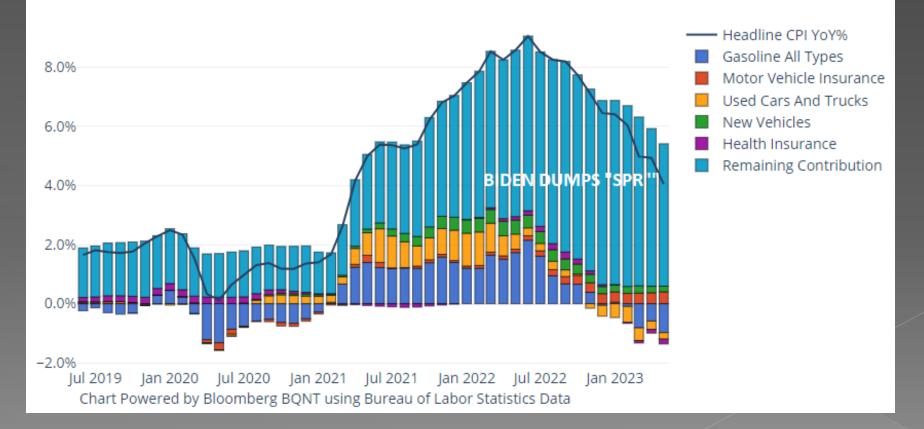


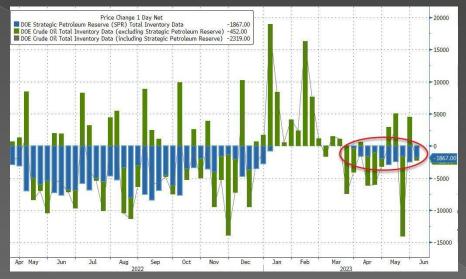
RED

	Seasonally adjusted changes from preceding month							Un- adjusted 12-mos.
	Nov. 2022	Dec. 2022	Jan. 2023	Feb. 2023	Mar. 2023	Apr. 2023	May 2023	ended May 2023
All items	0.2	0.1	0.5	0.4	0.1	0.4	0.1	4.0
Food	0.6	0.4	0.5	0.4	0.0	0.0	0.2	6.7
Food at home	0.6	0.5	0.4	0.3	-0.3	-0.2	0.1	5.8
Food away from home(1)	0.5	0.4	0.6	0.6	0.6	0.4	0.5	8.3
Energy	-1.4	-3.1	2.0	-0.6	-3.5	0.6	-3.6	-11.7
Energy commodities	-2.1	-7.2	1.9	0.5	-4.6	2.7	-5.6	-20.4
Gasoline (all types)	-2.3	-7.0	2.4	1.0	-4.6	3.0	-5.6	-19.7
Fuel oil(1)	1.7	-16.6	-1.2	-7.9	-4.0	-4.5	-7.7	-37.0
Energy services	-0.6	1.9	2.1	-1.7	-2.3	-1.7	-1.4	1.6
Electricity	0.5	1.3	0.5	0.5	-0.7	-0.7	-1.0	5.9
Utility (piped) gas service	-3.4	3.5	6.7	-8.0	-7.1	-4.9	-2.6	-11.0
All items less food and energy	0.3	0.4	0.4	0.5	0.4	0.4	0.4	5.3
Commodities less food and energy commodities	-0.2	-0.1	0.1	0.0	0.2	0.6	0.6	2.0
New vehicles	0.5	0.6	0.2	0.2	0.4	-0.2	-0.1	4.7
Used cars and trucks	-2.0	-2.0	-1.9	-2.8	-0.9	4.4	4.4	-4.2
Apparel	0.1	0.2	0.8	0.8	0.3	0.3	0.3	3.5
Medical care commodities(1)	0.2	0.1	1.1	0.1	0.6	0.5	0.6	4.4
Services less energy services	0.5	0.6	0.5	0.6	0.4	0.4	0.4	6.6
Shelter	0.6	0.8	0.7	0.8	0.6	0.4	0.6	8.0
Transportation services	0.3	0.6	0.9	1.1	1.4	-0.2	0.8	10.2
Medical care services	-0.5	0.3	-0.7	-0.7	-0.5	-0.1	-0.1	-0.1
Footnotes	•							

(1) Not seasonally adjusted.

Top 5 Individual Contributors to US Headline CPI YoY%







CLIMATE CHANGE AND GREEN ENERGY

We are effectively institutionalizing INFLATION

The solution is not to make current energy more expensive to justify sustainable energy solutions but to make sustainable solutions less expensive with broader application!



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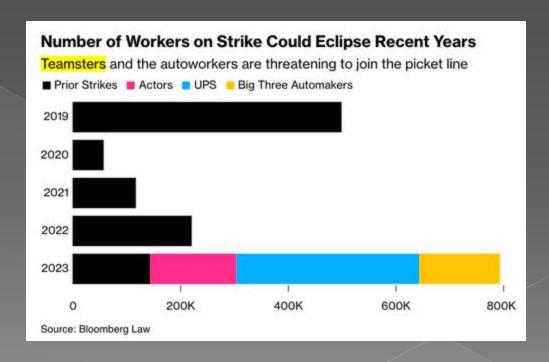
YES: ADVANCED FINANCIAL REPRESSION



STRIKES!

"Summer Of Strikes": 650,000 American Workers Threaten To Walk Off Job

Labor historian Nelson
Lichtenstein, who leads the
University of California,
Santa Barbara's Center for
the Study of Work, Labor,
and Democracy, said this
summer could "be the
biggest moment of striking,
really, since the 1970s."



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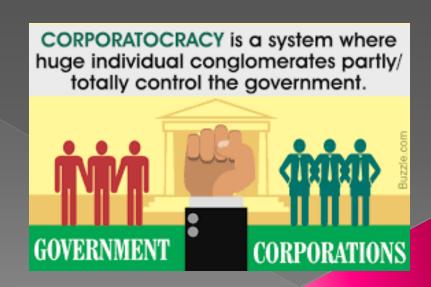
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CORPORATOCRACY

- 1. The adoption of AI to control rising wage pressures and margin squeeze,
- 2. Rethinking ESG regarding how it might impacting EPS growth.
- 3. In many cases they are seeing more growth opportunities in governments contracts as the size of government grows and the private sector is squeezed.
- 4. Higher focus on Government relations because of increasing Regulatory requirements, reporting and restrictions impacting costs.

CORPORATOCRACY

- 1. It can interfere with highly important "Creative Destruction" element of Capitalism because of political pressures,
- 2. Reduce pressures to reduce costs because government contracts often come with political pressures if met gets the contract versus solely "best price",
- 3. Focus senior management on Regulatory Arbitrage and Lobbying to gain competitive regulatory advantage, create barriers to entry against competitors or influence political policy decisions. This used to be called Crony Capitalism but is now increasingly an important element of Corporate Strategy.

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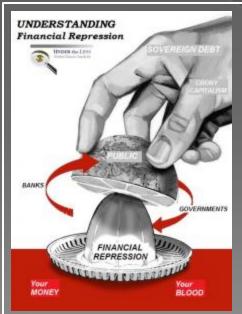
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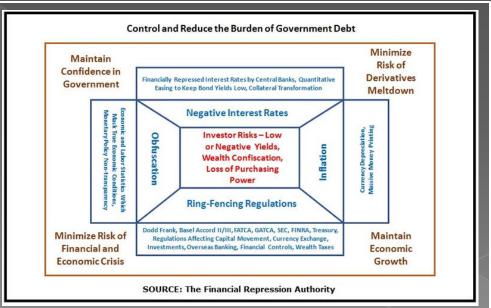
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FINANCIAL REPRESSION





YES: ADVANCED FINANCIAL REPRESSION

ADVANCED FINANCIAL REPRESSION

- 1- OUTRIGHT INFLATION (Versus Negative Real Rates)
- 2- Contingent Liabilities for GDP Growth

OPEN QUESTION: REGULATORY STATE

1- ADVANCE CRONY CAPITALISM



ADMINISTRATIONS CHANGE - BUT THE PRINTING NEVER DOES

DON'T WORRY, THEY WILL PRINT THE MONEY!

EVERYONE IS NOW IN PLACE & READY!!







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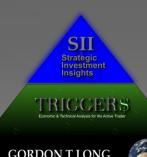
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